

**PRAGATI LIFE INSURANCE LIMITED**  
**BALANCE SHEET (Un-Audited)**  
**As at 30 September 2020**

	30 Sep'20 TAKA	31 Dec'19 TAKA		30 Sep'20 TAKA	31 Dec'19 TAKA
<b>SHARE CAPITAL AND LIABILITIES</b>			<b>PROPERTY AND ASSETS</b>		
<b>SHAREHOLDERS' CAPITAL</b>			<b>LOANS</b>		
<b>AUTHORISED</b>			On Insurers' Policies within their surrender value		
100,000,000 Ordinary Shares of Tk.10 each	1,000,000,000	1,000,000,000		70,162,716	53,346,867
<b>ISSUED,SUBSCRIBED AND PAID-UP</b>			<b>INVESTMENT</b>		
15,351,551 Ordinary Shares of Tk.10 each fully paid up in cash	153,515,510	153,515,510	Statutory Deposit with Bangladesh Bank	19,000,000	19,000,000
			Bangladesh Govt. Treasury Bond	2,361,700,000	1,875,600,000
			VIPB Accelerated Income Unit Fund	8,523,950	8,433,350
			HFAML Unit Fund	8,748,480	8,243,760
			UFS-Pragati Life Unit Fund	9,680,000	8,490,000
			Investment in Bond	86,923,870	190,399,098
			Investment in Shares	457,339,176	444,758,853
<b>BALANCE OF FUNDS AND ACCOUNTS</b>				<b>2,951,915,476</b>	<b>2,554,925,061</b>
Life Insurance Fund	5,804,458,693	5,683,473,927	Outstanding Premium	209,721,520	209,721,520
			Interest, Dividends and Rents Accruing but not due	97,109,115	134,307,578
<b>LIABILITIES AND PROVISIONS</b>			Advances & Deposits	350,676,616	281,921,606
Estimated liabilities in respect of outstanding claims,whether due or intimated	11,892,330	11,993,255	Sundry Debtors	74,232,560	87,064,587
Amount due to other persons or bodies carrying on insurance business	19,473,118	2,473,118			
Sundry Creditors	345,490,947	350,096,588	<b>CASH AND BANK BALANCES</b>		
Premium Deposits	13,355,582	35,388,141	On Fixed Deposit with Banks & Financial Institutes	1,200,006,458	2,198,036,646
Fair Value Change Account	(222,749,726)	(353,841,474)	On Short Term Deposit with Banks	1,002,943,175	174,428,530
			On Current Account with Banks	42,323,698	45,417,663
			Cash in Hand	31,892,528	61,363,396
				<b>2,277,165,859</b>	<b>2,479,246,235</b>
			<b>OTHER ACCOUNTS</b>		
			Stamps, Printing & Stationary in Hand	10,201,382	7,968,388
			Fixed Assets (At Cost Less Depreciation)	77,247,393	66,306,948
			Intangible Assets (At Cost Less Amortization)	7,003,817	8,290,275
	<b>6,125,436,454</b>	<b>5,883,099,065</b>		<b>6,125,436,454</b>	<b>5,883,099,065</b>

Sd/-  
Company Secretary

Sd/-  
Chief Financial Officer

Sd/-  
Chief Executive Officer

Sd/-  
Director

Sd/-  
Director

Sd/-  
Chairman

**PRAGATI LIFE INSURANCE LIMITED**  
**REVENUE ACCOUNT (Un-Audited)**  
**For the Third Quarter ended 30 September 2020**

	For 9 months		Growth Rate (%)	For 3 months		Growth Rate (%)
	Jan to Sep-20	Jan to Sep-19		July-Sep -20	July-Sep -19	
	Taka	Taka		Taka	Taka	
<b>INCOME</b>						
Balance of Life Fund at the beginning of the year	5,683,473,927	5,549,406,180	2.42	5,792,865,775	5,650,760,339	2.51
<b>PREMIUM LESS RE-INSURANCE</b>						
First Year Premium	524,392,799	486,075,822	7.88	244,179,477	175,459,794	39.17
Renewal Premium	814,103,635	883,040,946	(7.81)	347,627,729	245,006,915	41.88
Group Insurance Premium	727,827,062	779,465,064	(6.62)	259,330,027	227,562,284	13.96
<b>Gross Premium</b>	<b>2,066,323,496</b>	<b>2,148,581,832</b>	<b>(3.83)</b>	<b>851,137,233</b>	<b>648,028,993</b>	<b>31.34</b>
Less: Re-insurance Premium	17,000,000	17,683,750	(3.87)	3,000,000	7,683,750	(60.96)
<b>Net Premium</b>	<b>2,049,323,496</b>	<b>2,130,898,082</b>	<b>(3.83)</b>	<b>848,137,233</b>	<b>640,345,243</b>	<b>32.45</b>
Interest, Dividends and Rents	323,900,032	346,121,187	(6.42)	113,419,168	109,354,107	3.72
Other Income	8,247,727	8,546,945	(3.50)	2,988,898	4,260,015	(29.84)

**EXPENDITURE**

**CLAIMS UNDER POLICIES (INCLUDING PROVISION FOR CLAIMS DUE OR INTIMATED), LESS RE-INSURANCE:**

	For 9 months		Growth Rate (%)	For 3 months		Growth Rate (%)
	Jan to Sep-20	Jan to Sep-19		July-Sep -20	July-Sep -19	
	Taka	Taka		Taka	Taka	
Death	13,913,950	21,519,401	(35.34)	8,276,946	5,397,368	53.35
Maturity	634,997,083	650,368,125	(2.36)	273,150,612	170,352,656	60.34
Survival Benefit	241,829,883	235,817,814	2.55	110,256,680	67,360,905	63.68
Surrender Claim	32,358,810	27,211,009	18.92	15,253,463	12,190,395	25.13
Pension Claim	1,586,640	2,063,280	(23.10)	326,400	414,975	(21.34)
Group Claim	554,782,362	658,568,512	(15.76)	236,591,393	200,992,400	17.71
	<b>1,479,468,728</b>	<b>1,595,548,141</b>	<b>(7.28)</b>	<b>643,855,494</b>	<b>456,708,699</b>	<b>40.98</b>

**Expenses of Management**

**Commissions:**

(a) Commissions to Insurance Agents (Less that on Re-insurance)	201,604,029	192,156,236	4.92	80,078,189	46,246,541	73.15
(b) Allowances and Commissions (other than commission including in sub-item (a) preceding)	211,614,019	196,553,197	7.66	87,376,002	82,605,957	5.77
	<b>413,218,048</b>	<b>388,709,433</b>	<b>6.31</b>	<b>167,454,191</b>	<b>128,852,498</b>	<b>29.96</b>

Salaries etc.(Other than to Agents and those Contained in the Allowances and Commissions)

Salaries etc.(Other than to Agents and those Contained in the Allowances and Commissions)	158,005,596	153,150,657	3.17	49,041,939	51,039,007	(3.91)
Festival Bonus	12,521,101	12,603,146	(0.65)	6,238,762	6,787,038	(8.08)
Companies Contribution to Employees P.F.	3,889,332	3,342,163	16.37	1,227,718	749,067	63.90
Travelling and Conveyance	5,461,789	9,966,027	(45.20)	1,421,407	2,891,764	(50.85)
Directors' Fees	1,804,800	2,025,200	(10.88)	1,315,200	925,200	42.15
Medical Fees	1,439,693	1,578,469	(8.79)	420,266	558,257	(24.72)
Auditors Fees	161,000	318,163	(49.40)	-	318,163	(49)
Legal and Professional Fees	1,982,683	2,271,689	(12.72)	1,803,158	983,571	83.33
Insurance Policy Stamp	6,655,923	6,055,800	9.91	2,916,245	1,973,397	9.91
Advertisement and Publicity	4,980,723	6,861,825	(27.41)	2,796,667	2,716,032	2.97
Printing and Stationery	2,258,266	5,049,719	(55.28)	1,258,820	1,057,967	18.98
Office Rent	51,616,599	47,131,645	9.52	19,056,270	15,475,696	23.14
Bank Charges	5,361,563	4,408,838	21.61	2,428,892	1,276,988	90.20
Repairs and Maintenance	18,884,744	17,172,458	9.97	6,211,973	4,695,678	32.29
Car Fuel, Maintenance & Repairs	11,449,907	14,172,206	(19.21)	4,510,069	4,485,084	0.56

**PRAGATI LIFE INSURANCE LIMITED**  
**REVENUE ACCOUNT (Un-Audited)**  
**For the Third Quarter ended 30 September 2020**

**INCOME**

**First year premium, where the maximum premium paying period is:**

	For 9 months		Growth Rate (%)	For 3 months		Growth Rate (%)
	Jan to Sep-20	Jan to Sep-19		July-Sep -20	July-Sep -19	
	Taka	Taka		Taka	Taka	
Single	2,426,769	2,226,274	9.01	1,245,227	876,817	42.02
Two Years	-	-	-	-	-	-
Three Years	-	-	-	-	-	-
Four Years	-	-	-	-	-	-
Five Years	-	-	-	-	-	-
Six Years	-	-	-	-	-	-
Seven Years	923,023	878,752	5.04	352,287	271,107	29.94
Eight Years	-	-	-	-	-	-
Nine Years	-	-	-	-	-	-
Ten Years	7,716,867	7,264,233	6.23	3,685,729	2,684,379	37.30
Eleven Years	17,671,830	16,477,891	7.25	7,210,472	5,235,114	37.73
Twelve Years and Above	495,654,310	459,228,672	7.93	231,685,762	166,392,377	39.24
	<b>524,392,799</b>	<b>486,075,822</b>	<b>7.88</b>	<b>244,179,477</b>	<b>175,459,794</b>	<b>39.17</b>
	<b>8,064,945,182</b>	<b>8,034,972,394</b>	<b>0.37</b>	<b>6,757,411,074</b>	<b>6,404,719,704</b>	<b>5.51</b>

**EXPENDITURE**

Group Insurance Premium	1,533,800	1,416,000	8.32	-	-	-
Hospitalization Insurance Premium	1,111,470	1,042,178	6.65	350,930	301,159	16.53
Company Registration Fees	2,207,913	2,667,490	(17.23)	735,971	1,333,745	(44.82)
Papers, Periodicals and Books	57,520	45,357	26.82	3,033	21,109	(85.63)
Telephone, Fax and Internet	4,900,339	5,162,457	(5.08)	1,592,917	1,562,491	1.95
Electricity & Utility Expenses	4,127,244	4,549,880	(9.29)	2,393,919	1,999,243	19.74
Training and Recruitment Expenses	1,796,319	3,747,038	(52.06)	424,449	1,242,896	(65.85)
Entertainment	1,971,966	2,788,776	(29.29)	664,031	879,963	(24.54)
Postage and Courier	1,279,558	1,316,661	(2.82)	724,164	407,245	77.82
Business Development Expenses	6,523,617	9,274,893	(29.66)	821,833	2,696,915	(69.53)
Revenue Stamp & Non Judicial Stamp	2,246,215	1,673,950	34.19	1,047,380	738,650	41.80
Fees & Subscriptions	1,092,876	1,423,798	(23.24)	529,835	809,806	(34.57)
Donations	3,065,000	555,000	452.25	400,000	-	-
Conference	5,397,269	5,824,970	(7.34)	-	-	-
Meeting, Seminar & Symposium	444,450	1,943,774	(77.13)	24,680	981,244	(97.48)
Gratuity	2,624,804	649,597	304.07	1,221,172	-	-
Depreciation and Amortization	10,242,532	15,606,267	(34.37)	(642,106)	5,332,403	(112.04)
	<b>337,096,611</b>	<b>345,796,091</b>	<b>(2.52)</b>	<b>110,939,594</b>	<b>114,239,778</b>	<b>(2.89)</b>
<b>Total Management Expenses</b>	<b>750,314,659</b>	<b>734,505,524</b>	<b>2.15</b>	<b>278,393,785</b>	<b>243,092,276</b>	<b>14.52</b>
<b>Dividend</b>	<b>30,703,102</b>	<b>40,047,523</b>	<b>(23.33)</b>	<b>30,703,102</b>	<b>40,047,523</b>	<b>(23.33)</b>
<b>Total Expenses</b>	<b>2,260,486,489</b>	<b>2,370,101,188</b>	<b>(4.62)</b>	<b>952,952,381</b>	<b>739,848,498</b>	<b>28.80</b>
<b>Balance of the fund at the end of the year as shown in the Balance Sheet</b>	<b>5,804,458,693</b>	<b>5,664,871,206</b>	<b>2.46</b>	<b>5,804,458,693</b>	<b>5,664,871,206</b>	<b>2.46</b>
	<b>8,064,945,182</b>	<b>8,034,972,394</b>	<b>0.37</b>	<b>6,757,411,074</b>	<b>6,404,719,704</b>	<b>5.51</b>

Notes:

- i) Accounting Policies: The interim accounts have been prepared using the same accounting policies as those adopted in the accounts for the financial year ended 31 December 2019 except Depreciation. We have revised useful lives of Fixed Assets to comply with Income Tax Ordinance and it has been reflected in this quarterly Accounts.
- ii) Previously reported interim period's figures have been restated to confirm to current period's presentation.
- iii) Recognition and measurement: a) Measurements for interim reporting period are on a Year-To-Date basis: b) Principles involved for recognizing liabilities, income and expenses for interim periods are the same as for annual financial statements.

Sd/-  
Company Secretary

Sd/-  
Chief Financial Officer

Sd/-  
Chief Executive Officer

Sd/-  
Director

Sd/-  
Director

Sd/-  
Chairman

**PRAGATI LIFE INSURANCE LIMITED**  
**Statement of Cash Flows (Un-Audited)**  
**For the Third Quarter ended 30 September 2020**

	<b>Jan-Sep'20 TAKA</b>	<b>Jan-Sep'19 TAKA</b>
<b>A. CASH FLOW FROM OPERATING ACTIVITIES :</b>		
Collection from Premium	2,066,323,496	1,962,501,107
Other Income received	5,888,934	4,084,280
Payment for Claims	(1,479,569,653)	(1,594,891,392)
Payment for management expenses, commission, re-insurance and others	(822,456,273)	(711,882,326)
Source Tax (Income Tax) deducted	(24,302,589)	(18,776,261)
<b>Net Cash Flow from operating activities</b>	<b>(254,116,085)</b>	<b>(358,964,592)</b>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES :</b>		
Acquisition of Fixed Assets	(19,911,716)	(16,679,455)
Disposal of Fixed Assets	1,719,790	7,150
Loan against Policies paid (Net of Realization)	(16,815,849)	(10,023,458)
Investments made	(265,898,667)	73,255,115
Interest, Dividends and Rents Received	361,098,495	324,354,343
<b>Net Cash Flow from investing activities</b>	<b>60,192,053</b>	<b>370,913,695</b>
<b>C. CASH FLOW FROM FINANCING ACTIVITIES :</b>		
Dividend Paid	(13,219,329)	(15,027,440)
Share Application Money Deposit	5,062,985	-
<b>Net Cash Flow from financing activities</b>	<b>(8,156,344)</b>	<b>(15,027,440)</b>
<b>D. Net increase in cash and cash Equivalents (A+B+C)</b>	<b>(202,080,376)</b>	<b>(3,078,337)</b>
<b>E. Cash and Cash Equivalents at the beginning of the year</b>	<b>2,479,246,235</b>	<b>2,298,194,123</b>
<b>F. Cash and Cash Equivalents at the end of the year (D+E)</b>	<b><u>2,277,165,859</u></b>	<b><u>2,295,115,786</u></b>

**Reconciliation of Operating Cash Flow (Under Indirect Method)**

Addition of Life Fund	120,984,766	115,465,026
<b>Adjustment for:</b>		
Depreciation and Amortization	10,242,532	15,606,267
Profit on Sale of Fixed Assets	(2,358,793)	(4,462,665)
Salary and Office Rent	654,200	4,455,515
Dividend Appropriated	30,703,102	40,047,523
Interest, Dividends and Rents Received	(323,900,032)	(346,121,187)
	<b>(163,674,225)</b>	<b>(175,009,521)</b>
<b>Cash Generated from Operations before Increase /Decrease of Assets or Liabilities :</b>		
(Increase)/ Decrease in Outstanding Premium	-	(186,080,725)
(Increase)/ Decrease in Advance and Deposits	(68,755,010)	(10,694,039)
(Increase)/ Decrease in Sundry Debtors	12,832,027	27,958,113
(Increase)/ Decrease in Stock of Stamps, Printing & Stationery	(2,232,994)	(440,710)
Increase/ (Decrease) of Outstanding Claims	(100,925)	656,749
Increase/ (Decrease) of Amount due to Other Persons or Bodies Carrying on Insurance Business	17,000,000	(25,673,129)
Increase/ (Decrease) of Creditors (Without Dividend Payable & Share Money Deposit)	(27,152,399)	6,181,718
Increase/ (Decrease) of Premium Deposits	(22,032,559)	4,136,952
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>(254,116,085)</b>	<b>(358,964,592)</b>

Sd/- Company Secretary	Sd/- Chief Financial Officer	Sd/- Chief Executive	Sd/- Director	Sd/- Director	Sd/- Chairman
---------------------------	---------------------------------	-------------------------	------------------	------------------	------------------

**PRAGATI LIFE INSURANCE LIMITED**  
**Statement of Changes in Shareholders' Equity**  
For the Third Quarter ended 30 September 2020

Particulars	Share Capital	Share Premium	General Reserve	Retained Earnings	Other Reserve	Total
Balance as on 01 January 2020	153,515,510	-	-	-	-	153,515,510
Addition During the Period	-	-	-	-	-	-
<b>Balance as on 30 September 2020</b>	<b>153,515,510</b>	-	-	-	-	<b>153,515,510</b>
Balance as on 01 January 2019	133,491,750	-	-	-	-	133,491,750
Bonus Share for the Year 2018	20,023,760	-	-	-	-	20,023,760
<b>Balance as on 31 December 2019</b>	<b>153,515,510</b>	-	-	-	-	<b>153,515,510</b>

Sd/-  
Company Secretary

Sd/-  
Chief Financial Officer

Sd/-  
Chief Executive Officer

Sd/-  
Director

Sd/-  
Director

Sd/-  
Chairman